



# Monaro Timber

## News

The monthly newsletter from Monaro Timber Pty Ltd

January 2008

---

### Our 73rd Newsletter!!!

### Volume 7, Issue 1

Doesn't time fly? In a few weeks we clock up six years as Monaro Timber. Many of you have been with us since that time, and even earlier. Your support has always been appreciated, thank you. For those of you who haven't been dealing with us as long you may not be aware that Monaro Timber evolved from Monaro Wood World, a gallery and workshop we had at Bredbo. The gallery sold a selection of well made wooden items and the workshop produced furniture pieces, machining services and timber benchtops. Our workshop here in Fyshwick has taken things further with more space and machinery which enables us to look at a broader range of work. Last month I mentioned some of the great new toys we have.

We have come a long way in six years but there is more to do. I mentioned last month we have some new apprentices starting in January. This is the next step in the natural growth cycle for the workshop. There are also plans to introduce some new product lines from the workshop which I hope will fill a few gaps in the market place. We are endeavouring to meet the needs of a changing market and maybe on occasion stay a step ahead. This is always a difficult task but we feel our business has fundamental strengths not shared by all in our industry. The task ahead is to develop those strengths to best meet the needs of the market. 2008 will be a busy year as we undertake the task of setting ourselves up for the coming six years. It's easy in business to get stuck in a rut or just go with the flow and for many this strategy may work well. As the old saying goes if it's not broken don't fix it. On the other hand, many fail because they get left behind and become irrelevant in the market place. The trick is to maintain relevance and my belief is the best way to do this to keep an open mind and make adjustments as necessary. Stay tuned!

---

### New Stock.

The Red Iron Bark decking was a hit. Guess what? We have some more!! Other decking products include Merbau, Spotted Gum and mixed Aussie Hardwoods. We have some big kiln dried hardwood sections to go with it for hand rails and steps. With the lead up to Christmas we tried to reduce purchases but we still managed to see heaps of stock arrive. We have excellent Brush Box flooring in stock as well many other species. Our stocks of Euro Beech are looking good due to the Llewellyn Hall project. We put a fresh pack of 150 x 50 Blackwood away just before Christmas too. All other stocks are looking pretty good. Drop in after the 7th for a look.

That's all for another month.

Regards *Shaun*

### Manager required.

We have an opening for a business manager to join the staff. The position involves looking after the day to day running of the business. You will spend most of your time at the shop dealing with clients, quoting, ordering and overseeing general operations. You will have building industry experience, excellent interpersonal skills and the desire and drive to achieve. You will be customer focused and will have the support of a great crew.

If you are looking for a change and feel you meet the above criteria then a brief email to [shaun@monarotimber.com.au](mailto:shaun@monarotimber.com.au) is the next step. Needless to say all applications will be treated with the utmost discretion.

Ps. I'm not retiring, merely taking a sideways step!

### Timber certification.

Last month we ran a info evening on timber certification. We will be doing it again shortly as many people were unable to attend due to the Silly Season. The information we have for you relates to the DNA Certification of Merbau and the Australian Forestry Standard. If you are a builder, architect or building designer then you should be aware of the current state of play with regards to certification and chain of custody. We can see by reading many of the specifications produced for projects that the area of certification is misunderstood. We can help ensure you ask for and get the right products for your project. More to follow shortly.